



s2s Features List

General characteristics of s2s

- Real-time inventory is always accurate and current to every user, which eliminates conflicts such as double-selling
- Two-way integration with state traceability system allows instant sublotting, manifesting, and release (i.e., inventory transfer), as well as full interoperability with any other third-party traceability software
- Your products are elegantly mapped into product lines and sub-product lines to be easily searchable by your sales team and retailer partners
- You can easily specify the availability/visibility of your products to your sales team and to your retail partners
- Easily create custom roles and permissions for every member of your team
- s2s is cloud-based and browser-based, which means no software to install, and mobile is supported as well
- Unrivalled customer support that includes chat window within s2s and responsive, knowledgeable support team
- Unprecedented reliability and 100% compliant traceability
- Highest levels of [security](#) and [privacy](#)

Highlighted Features

Automated Order Fulfillment

- 1 click to generate auto-populated compliance labels for an entire order. Zero data entry.
- 1 click to SUBLOT an entire order instantly, which is possible with s2s' two-way integration with the state traceability system. Zero hassle.
- 1 click to manifest, invoice, release (i.e., transfer inventory). And 1-click to CANCEL a release, invoice, manifest, or subplot. Zero frustration.

Powerful Sales Tools

- Your sales team and retailers will always see the actual, real-time available inventory, which means zero possibility of order conflicts (i.e., double-selling)
- Optimized for both "pre-packaged" and "package-to-order" workflows
- Integrated CRM stores contact info for every retailer, as well as sales notes, tiered pricing, order history, manifest routes, and more.

- Auto-generated PO's, picklists, manifests, and invoices can be emailed (with one click!) to your CRM-stored retailer contacts, all within s2s, without opening any other software and without typing up an email
- Effortlessly create carts, search and filter products, mark sales samples, automatically distribute discounts, and jot down notes for your fulfillment team

The s2s Retailer Portal

- **Always live available inventory**
 - Our browser-based order portal allows your authorized retail partners to order from inventory that you make available to the retailer, and with their custom pricing
- **No more order conflicts or over-selling**
 - When a retailer submits an order request, the products in the order are automatically allocated, which means those quantities will not be available for another retailer to order
 - Your sales rep must authorize every retail portal order request, which allows opportunity to contact the retailer for upselling
- **Delight your retail partners**
 - The retailer can easily search and filter your products by product line and strain, and can view potency results and related products
 - The retailer can request package-to-order from your flower lots; view their orders' PO's, manifests, and invoices; and track fulfillment status.
- **Instantly increase exposure to retailers**
 - Your product marketplace will be featured alongside (but separately from) the marketplaces of other top producer/processors, which is instant exposure to hundreds of retailers already eager to order through the web portal

Features Organized by Module:

INVENTORY MANAGEMENT

- Inventory is always synced via two-way integration with the state traceability system
- We take the time during free the free onboarding process to map your products to be elegantly organized by attributes such as product line, sub-product line, strain, etc.
 - This allows your inventory manager, sales team, and retailer partners to easily search and filter products
- Easily edit prices and view recent price changes
- For all products and batches, you can easily set their availability to be seen by your salespeople, and you can set separate availability (and pricing) for every retailer who views the available inventory via the retailer portal
- Effortlessly handle flower conversion, manage package-to-order production schedule, and view potency results

SALES

- Your sales team always sees your actual, real-time available inventory
- Workflows for both pre-packaged and package-to-order
- With the Integrated CRM
 - Keep track of retailer contacts, delivery preferences, and tiered pricing
 - Save internal sales notes and notes for the fulfillment team
 - Email automatically-generated POs, invoices, and manifests directly to retailer contacts listed in CRM, without ever having to open other software or typing up an email
- Easily build carts, search and filter products, and distribute discounts across entire order
- Beautiful sales dashboard shows real-time totals for today's sales, MTD, future sales, as well as links to recent orders, active carts, and top accounts up for reorder

FULFILLMENT

- 1 click generates a PICKLIST for your inventory team
- 1 click to SUBLOT an entire order through the state traceability system
 - You can also cancel an entire order of sublots instantaneously. With 1 click, everything returns to its master lot.
- 1 click to GENERATE LABELS for the entire order, all auto-populated
- No data entry - s2s populates it all automatically. We help you customize your labels, and we can even include color logos, THC results, procurement information, etc., as you wish. And it prints on any printer
- 1 click initiates a MANIFEST and begins the quarantine timer
 - Post-quarantine, 1 click generates an INVOICE, 1 more click emails the invoice and manifest to the retailer's email listed in the CRM
- 1 click to RELEASE an entire order, initiating inventory transfer to retailer
- Fluidly reverse, cancel, and update orders without hassle
 - 1 click cancels Release, Invoice, Manifest, Sublot